## Grade Achievement to Knowledge Acquisition — Shifting Student Focus

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## We've all heard it ......

- Is this going to be on the exam?
- What do I need to know to pass this quiz?
- What percentage of my grade is this paper worth?
- Is there a rewrite if I don't do well?
- Do you give extra credit?
- Is there a curve in this class?
- What happens if I fail this course?

## The Problem

- Many students come to law school with idealistic passion and excitement.
- Immediately, they forget that passion and shift their focus to grade acquisition.
- It's a semester by semester, get-by attitude.
- Students forget the long-term goal of becoming practiceready attorneys.

## How We Contribute to the Problem

- We begin instilling fear in them the first day of orientation.
  - There is a legitimate reason for doing this law school is hard work and many of them are unprepared for the rigorous course load.
- We measure success by GPA and class rank.
  - Again, there is a reason for doing this employers hire based on GPA and class rank. There has to be a measuring tool.

## First-year Legal Writing Courses

- Explain why learning is important
- Foster an environment where discussion transcends a case brief or a memo format.
- Offer experiential learning opportunities.
- Utilize "low-stakes" testing with adequate feedback. (Peter C. Brown et al., *Make it Stick* 44 (2014)).
- Provide materials that are not edited for educational purposes.

# First-Year Legal Writing Class — Demonstrates the Importance of Legal Research & Writing

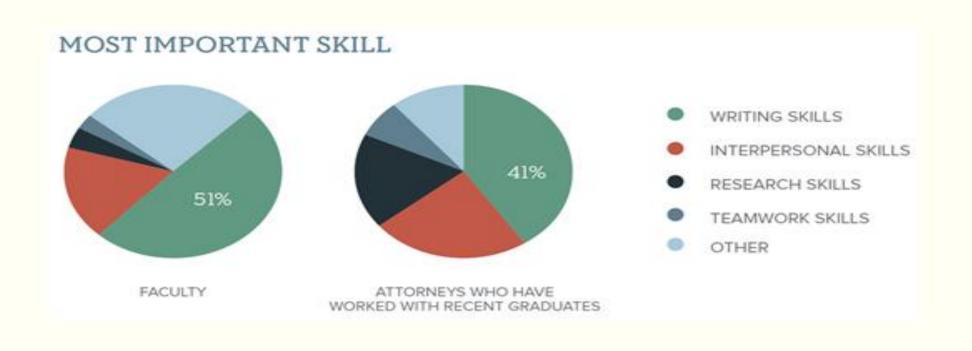
#### 2014 ABA Legal Technology Report - Legal Research Work Time

- Overall 19% time
- ■Solo 23% time
- ■2 10 19% time

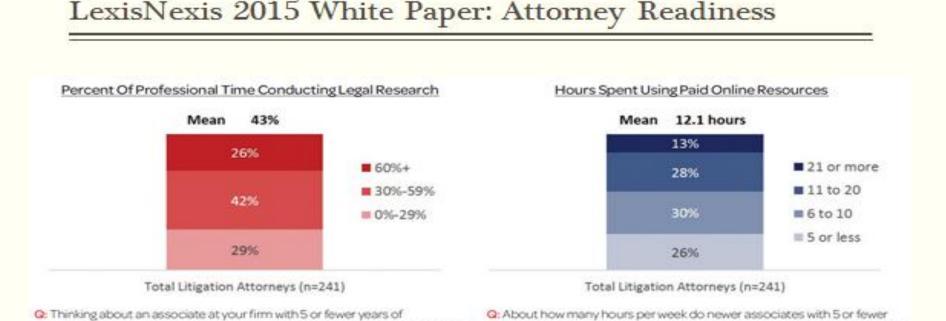


# First-Year Legal Writing Class — Demonstrates the Importance of Legal Research & Writing

#### BARBRI STATE OF THE LEGAL FIELD SURVEY 2015



# First-Year Legal Writing Class – Demonstrates the Importance of Legal Research & Writing



years of experience typically spend conducting legal research using paid.

online resources such as LexisNexis or Westlaw?

experience, what percent of their professional time on average in a typical

week is spent conducting legal research?

## Upper-level Legal Writing courses

Summer internships help the students understand the importance of practice-readiness, BUT it's too easy to fall back into old habits . . . .

## Upper-level Legal Writing courses

### The Course:

- Start with the big picture
- Experiential learning opportunities
  - Appellate Advocacy: Observe oral arguments; use unedited cases pending at appellate courts
  - Legal Letters: Client interviewing; Mediation
  - Various courses: practitioners as guest lecturers

## Upper-level Legal Writing courses

#### The Writing:

- Summative assessments v. formative assessments
- To make the most of formative assessments:
  - What's the real-world lesson?
    - Letter to a client...what does a lay person think?
    - Memo to a supervising attorney...what does a practitioner think?
  - Use a non-traditional grade scale
    - Novice, Proficient, Advanced
  - Start and end your critique on a positive note

## Discussion of Exercise

# Discussion – How do you make the shift at your university?